

# WHY MAURICIO J. BARBA, P.A. ...



**M**auricio J. Barba, a top-producing Coldwell Banker Sales Associate, specializes in Coral Gables, Coconut Grove, Village of Pinecrest, South Miami, Palmetto Bay/Falls area, and the Beaches.

His background in marketing and psychology has helped him earn numerous awards and honors in real estate sales production. Fluent in Spanish and English, he employs an International Marketing System, enabling him to broaden his sphere of influence overseas and to target international buyers.

A resident of Miami-Dade County for over 30 years, Mauricio is easy to reach and always available to his clients.

## *Professional Achievements*

As professional REALTOR®, Mauricio has been awarded status among Coldwell Banker's International President's Elite, representing the Top Half of 1% of all agents nationwide, based on total sales volume.

## *Networking Is Paramount*

Mauricio's extensive list of clients from all over the globe and strong referral base has helped him successfully unite buyers with sellers in record time. World-class customer service, professionalism, integrity, and a knack for negotiating are Mauricio's key ingredients for success

## *The Cyber Advantage*

Mauricio is fully automated and in the know when it comes to marketing real estate on the World Wide Web. Real Estate is a business of constant change and challenges. Mauricio will always be on the cutting edge of technology and positioned to stay ahead of the game.



## MAURICIO J. BARBA

SALES - ASSOCIATE

PREVIEWS® PROPERTY SPECIALIST

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H O M E S O F S P L E N D O R . C O M

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# WHY JOHN SEIDEL...



**B**uilding value for his clients is what John Seidel is all about. By cultivating industry and community relationships and assessing profitability of properties and areas, John can deliver sound real estate insight for buyers, sellers and investors. With 10 years experience in corporate finance, John is the real deal.

But John knows that real estate is often about more than just numbers, it can be an emotional process. He is committed to helping you achieve your real estate goals - whatever they may be. He listens to your wants, needs and concerns, and through common understanding and clear focus on your objectives, he sets out to achieve those goals in an efficient and effective manner.

As an experienced REALTOR® with Coldwell Banker, and a South Florida native, John knows the key residential communities in South Florida, including Coral Gables, Pinecrest, Coconut Grove, South Miami, Kendall, Key Biscayne, and Miami Beach. He has earned the status of Previews® Property Specialist and is a member of Coldwell Banker's elite Sterling Society.

***Business smart and people savvy...  
who better than John Seidel for your next real estate purchase or sale?***

## WHY COLDWELL BANKER PREVIEWS®...

- **Previews International®** Was Established in 1933, Coldwell Banker in 1906
- Coldwell Banker **Previews®** Is A World Leader In The Marketing Of Exceptional Homes
- **Previews®** Works With Celebrities, Dignitaries & Affluent Buyers Nationally & Internationally
- Coldwell Banker Real Estate Corporation Handles an Average of \$153 Million in Luxury Home Sales Every Day\*
- Coldwell Banker Real Estate Corporation Participates in the Sale of More Than 25,100 Million Dollar Homes, Annually\*
- **Previews®** Attracts Homebuyers Through Television, Radio, Outdoor Advertising & Direct Mail
- **Previews®** Extensive Local, National & International Newspaper & Magazine Advertising
- Corporate Relocation and Intraoffice Networks
- Worldwide Referral Network with over 550 International Offices in 30 Countries, Territories & Possessions
- The Company's Publications... **Previews®** Portfolio, **Previews®** Elite Properties, **Previews®** Collection of Exceptional Florida Properties and **Previews International®** Homes & Estates Magazine
- Company Advertising, Marketing & Graphics Departments
- **Previews®** Customized, Targeted Direct Mail Programs
- Internet Property Exposure Through Realtor.com, ColdwellBanker.com, ColdwellBankerPreviews.com, floridamoves.com and NYTimes.com Web Sites, featuring Multiple Property Photos... Generating More Than 35.5 Million Viewings Per Month
- Regional & National MLS Affiliations
- Auction Plus® Program
- Mortgage, Title and Insurance Services through our Affiliated Companies and Joint Ventures
- Coldwell Banker Residential Real Estate, Inc. is a member of the Coldwell Banker® System with more than 127,000 Sales Professionals in Over 4,000 Offices Worldwide

\*Sales figure is based upon a yearly average from actual closed and recorded transaction sides of homes sold for one million dollars or more as reported by affiliates in the Coldwell Banker® franchise system for the calendar year 2005.



## JOHN SEIDEL

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